

## Personalized, Professional Services for Your Real Estate Needs







Attention. Care. Effort. Integrity.
Our Values Since 1972.



## **Our History: Decades of Experience**

**Mitchell Pierson, Jr., Inc.** was founded in 1972 to offer comprehensive real estate services throughout the Greater Rochester and Finger Lakes areas. With two offices and 50 agents, offering an average of 20 years experience, we have an acute knowledge of the real estate market covering the five county area.

The reason we have flourished for four decades can be attributed to our service to our local community and our clients and customers. As Mitchell Pierson, Jr., Inc. moves into its second generation, the principles and ideals remain the same – professional, knowledgeable, and ethical.

Whether you're looking for a house in the heart of the city, a farm in the country, a waterfront oasis, or anything in between, we always put our best foot forward for the community we love, the community we live in.



### Canandaigua Office

502 South Main Street Canandaigua, NY 14424 (585) 398-2211



#### **Pittsford Office**

4 South Main Street Pittsford, NY 14534 (585) 586-6622



## **Marketing Your Property**

A multi-faceted combination of agent networking, digital, print and social media will help sell your listing quickly!

### **Multiple Listing Service (MLS)**

Your property will be immediately accessible online by all agents throughout our region.

#### **Agent Tours**

Each week, agents from our office tour newly offered properties and make suggestions for preparing the house for sale.

### **Property Signage**

When your property is listed, we will place a Mitchell Pierson, Jr. Inc. sign in the yard for additional exposure.

### **Open House**

When appropriate, a Broker's Preview and a Public Open House will be scheduled and promoted.

#### **Full-Color Brochure**

A brochure or flyer will be distributed to potential customers, other agents and offices in the MLS system.

### **Website Listing**

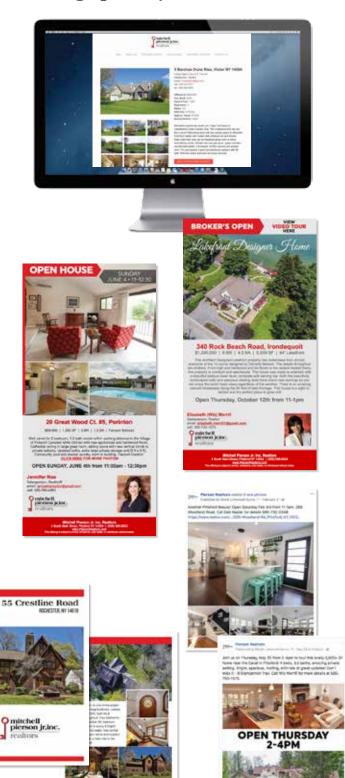
Your listing will be included on our Featured Listing and Open House pages (if applicable). Our social media posts will link to this content.

### **Email Marketing**

Promotional emails will be sent to our contact list of more than 1100 local agents, in an effort to promote your New Listing, Open House, etc.

#### **Social Media**

Advertisements and videos will be posted on our social media sites (Facebook, Instagram) to promote your listing – reaching thousands of followers in our area.



## **Marketing Your Property**

### **Advertising:**

#### Internet Sites:

PiersonRealtors.com Homesteadnet.com Realtor.com LuxuryRealEstate.com Trulia.com

#### **Social Media:**

Facebook Instagram Vimeo





## **Real Estate Magazine:**

Life in the Finger Lakes

### **Internet Marketing Network....ListHub.com:**

base.google.com yahoo!realestate.com homefinder.com cyberhomes.com realestateaol.com trulia.com classified.yahoo.com oodle.com homescape.com hotpads.com aolrealestate.com datasphere.com

erealinvestor.com homeonthetube.com homesbylender.com homewinks.com househunt.com propertypursuit.com propertyshark.com

vast.com clrsearch.com homesandland.com lakehomeusa.com myrealty.com propbot.com enormo.com zillow.com frontdoor.com homes.com realtytrac.com

overstock.com real estate foreclosure.com freedomsoft.com hometourconnect.com realestatecentral.com relocation.com

tweetlister.com ushud.com











# **Locally Owned • Nationally Recognized**

### **Company Branding Advertisements**









## **Buying With a Mitchell Pierson Agent**





We will provide you with all the tools you'll need to make informed decisions about where you want to live and what price range is best for you. Our agents will answer your questions about financing, schools, taxes, locations, commute times, and land values. Together we'll find the house with the perfect combination of features to meet your present and future needs.

We are affiliated with some of the largest national and international relocation services. Whether you are moving in or out of the area, our professional Relocation Department will make your relocation easier, quicker, and less expensive.











## Selling With a Mitchell Pierson Agent



We'll work with you to create the most appropriate marketing plan for your house, including internet advertising, social media marketing, "For Sale" signs, open houses, and anything else we can do to get the job done. We'll also provide you with a complete market analysis and work closely with you to establish a realistic asking price for your home.

We do more than provide the latest mortgage information available from all lenders servicing Greater Rochester. We'll help you understand the many different mortgage programs available and work with the lender to make sure you're qualified for the mortgage you select. We'll even follow through closing to make certain it occurs on time, with no surprises.

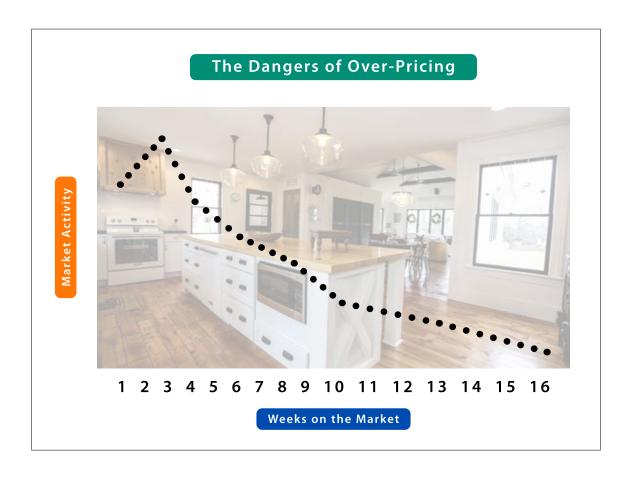








## **Pricing Your Home to Sell**



Mitchell Pierson Jr., Inc. provides a thorough market analysis on every listing we take. This will educate you on the current conditions of the market and allow us to determine the best course of action for each specific property. We pride ourselves on our knowledge of the market and that knowledge is passed on to you.



# **Meet Our Pittsford Agents**



**Joyce Baroody**Associate Broker, Realtor® cell: 585-738-8001



Bonita J. Bergen (Bonnie) Associate Broker, Realtor® 585-721-5831



William L. Brice Associate Broker, Realtor® cell: 585-732-6476



Elizabeth S. Butler Salesperson, Realtor® cell: 585-739-7615



**Christopher J. Cady** Salesperson, Realtor® cell: 404-610-3007



Alice Clark Salesperson, Realtor® cell: (585) 734-1606



**Kathleen Dougherty** Salesperson, Realtor® cell: 585-734-3799



Jane Gorsline Associate Broker, Realtor® cell: 585-729-6464



Michael L. Lebowitz
Associate Broker, Realtor®
cell: 585-721-4391



**Patrick Massie**Salesperson, Realtor®
cell: 585-261-0500



**Elizabeth Merrill**Salesperson, Realtor®
cell: 585-750-1575



**Deborah Cameron Napier** Associate Broker, Realtor® cell: 585-732-0348

# **Meet Our Pittsford Agents**



**Joseph (Joe) Napier** Salesperson, Realtor® cell: 585-771-0233



**Trip Pierson**Broker / Owner / President
cell: 585-202-0742



Judith (Judie) Reich Associate Broker, Realtor® cell: 585-317-1165



Jennifer Roe Salesperson, Realtor® cell: 585-760-4863



Marilyn Salzman Salesperson, Realtor® cell: 585-732-8901



**Jeff Schuetz** Associate Broker, Realtor® cell: 585-233-8588



**Daniel E. Seeley**Associate Broker, Realtor® cell: 585-746-7269



Catherine Shapiro
Associate Broker, Realtor®
cell: 585-802-5483



Mary A. Turner William Hugh Turner Associate Broker, Realtor® cell: 585-750-3704



# Meet Our Canandaigua Agents



**Karen Baker**Salesperson, Realtor®
cell: 585-750-7350



**Joanne M. Bardun** Associate Broker, Realtor® cell: 585-880-0122



Enza Benham Associate Broker, Realtor®, ABR cell: 585-721-1281



**Betty R. Clawson** Associate Broker, Realtor® cell: 585-746-7062



Michael D. Feldmeyer Associate Broker, Realtor® cell: 585-281-8000



**Stacey A. T. Preston**Assoc. Broker, Realtor®, CBR, SRES
office: 585-419-3526



**Roberta L. Smith** Associate Broker, Realtor® cell: 585-766-5388



William W. Wheeler Salesperson, Realtor® cell: 585-278-4047



**Thomas W. Wood** Associate Broker, Realtor® cell: 585-869-6975

# **Meet Our Referral Agents**



Ronald Baroody Associate Broker, Realtor® cell: 585-381-3841



**Richard L. Booth** Associate Broker, Realtor® cell: 585-755-3272



Mollie A. Coe Associate Broker, Realtor® cell: 585-230-0749



Robert B. Frame (Bud) Salesperson, Realtor® cell: 585-739-4545



**Jean F. French**Associate Broker, Realtor® cell: 585-749-1834



Kathleen Henderson Associate Broker, Realtor® cell: 585-746-4311



**James Jenkins**Associate Broker, Realtor® cell: 585-205-4662



**Robert Merrill**Salesperson, Realtor®
cell: 585-750-2761



Mitchell Pierson Jr. CEO / Broker cell: 585-202-0708



**Louise L. Szczepkowski** Associate Broker, Realtor® cell: 585-739-8534



Mary (Mimi) Tilton Salesperson, Realtor® cell: 585-752-7385

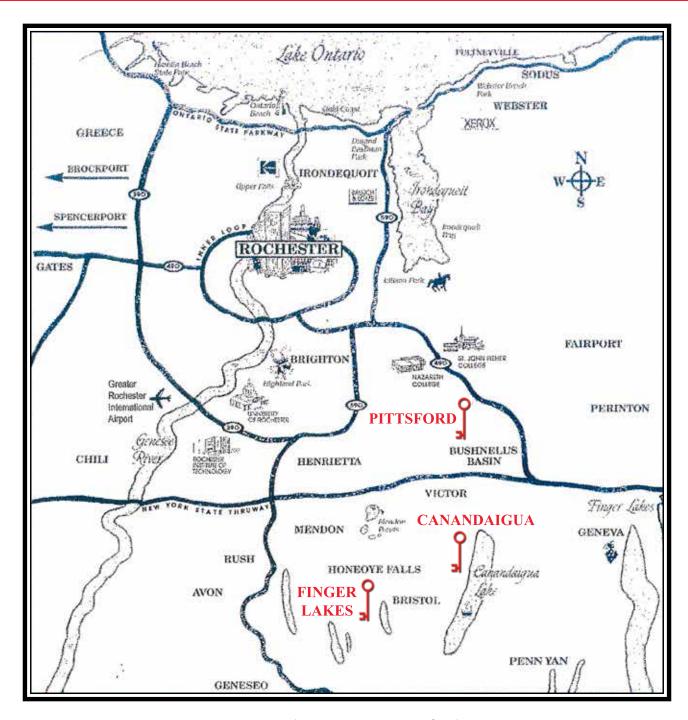


**Roger Wilder** Associate Broker, Realtor® cell: 585-746-6003



Nancy B. Wolcott
Associate Broker, Realtor®
cell: 585-455-3428

## The KEY to Your Relocation Needs



Pittsford: 4 South Main Street, Pittsford NY 14534

Canandaigua: 502 South Main Street, Canandaigua NY 14424

Honeoye: 5517 East Lake Road, Honeoye NY 14471

